



ARGUINDEGUI OIL COMPANY
75 years in the making,
one team, one family

SUNDAY NOVEMBER 11, 2018 LAREDO MORNING TIMES

ARGUINDEGUI OIL: 75 YEARS IN THE MAKING, ONE TEAM, ONE FAMILY

Arguindegui Oil Company fueling your business since 1942

VISION STATMENT

ARGUINDEGUI OIL COMPANY'S COMMITMENT IS TO: • Be the predominant preferred supplier from Carlsbad, New Mexico to Houma, Louisiana. That span of almost 1,000 miles is

served by our bulk plants and warehouse locations in Carlsbad, Pecos, Odesa, San Antonio, Laredo, Beeville, Edinburg, Houston, and Houma. • Be recognized as a company offering exceptional products and highly valued services

• Be recognized as a company of high integrity, solid business tenure, and long-term commitment to the community • Be recognized as an entrepreneurial company sought after by business partners • Be the proud dis-

tributors of Valero, Shell, Gulf, Conoco, and AOC house brand products.

MISSION STATEMENT

Arguindegui Oil Company's mission is to provide a financially solid

return on investment for its stakeholders, to continue to create profitable business ventures, enable a rewarding long-term employment for its employee partners, and to positively influence the communities in which they operate.

OUR LEADERSHIP

FOUNDER The Late Pete Arguindegui, Sr.	PAST EXECUTIVE VICE PRESIDENT Carlos H. Arguindegui Sr.	EXECUTIVE VICE PRESIDENT Carlos H. Arguindegui Jr.
CHAIRMAN EMERITUS The Late Peter Arguindegui, Jr.	CHAIRMAN & CEO, AOC HOLDING COMPANY Alfonso Arguindegui	

OUR MANAGEMENT

CHIEF FINANCIAL OFFICER Jonathan D. Owens	SAFETY /RISK MANGER Carlos Perez	OPERATIONS MANAGER Jesus Garcia
CHIEF OPERATING OFFICER Wes Scott	COMPTROLLER Lizette Sanchez	CUSTOMER SERVICES MANAGER Jaime Fuentes
CHIEF HUMAN RESOURCES OFFICER Cristina Ruiz	DIRECTOR OF INFORMATION TECHNOLOGY Tomas Rodriguez	SOFTWARE ANALYST / DEVELOPMENT MANGER Abraham Martinez
CHIEF MARKETING OFFICER Raymond Hernandez	DIRECTOR SALES & MARKETING Michelle Molina	PRICING MANGER Beto Lopez

OUR STAFF

The strength of any company lies with its people. At Arguindegui Oil, our staff is our greatest asset. Be part of a growing, dynamic company that values each individual team member. Arguindegui Oil has an exceptional staff ready to assist. Our team members are highly-trained and motivated individuals. Their goal is to to provide the very best in customer service and satisfaction. From sales to accounting to dispatch, Arguindegui Oil Company's dedicated staff can provide you with the resources you need. Whether you are placing an order, researching a product need or application, reviewing an invoice, or tracking an order, our team is standing by to help.



Congratulations

Arguindegui Oil Companies

At BBVA Compass we're committed to supporting people and businesses that make our community a great place to live. We are proud to support the Arguindegui Oil Companies for their 75 years of service to Laredo and South Texas.

Congratulations on the past 75 years and continued success for the next 75 years.

from your friends and family
at BBVA Compass

Congratulations

Arguindegui Companies

La India Packing Co. and The Tasting Room Cafe family wishes to extend our best wishes, Congratulations, and continued blessings on your 75th Anniversary!



www.laindiaherbsandspices.com

75th Anniversary



Heartfelt
Congratulations
from



HURD ENTERPRISES, LTD.



HURD
URBAN DEVELOPMENT



HURD RANCH COMPANY, LTD.



HURD INVESTMENTS, LTD.

Cheers to
75 Years of Success
to our Friends at
Arguindegui Oil Companies!



CHULA BEE
DESIGN & CONSIGN

6547 Star Court • 956.625.6300
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ARGUINDEGUI OIL: 75 YEARS IN THE MAKING, ONE TEAM, ONE FAMILY

Arguindegui Oil Company: 75 years in the Making, One Team, One family

Arguindegui Oil Company has a rich 75-year history and a bright future as South Texas' premier distributor of fuels, lubricants and chemicals.

Arguindegui Oil Company, was founded in October 1942, when Peter R. Arguindegui, Sr. was awarded the Continental Oil Company Commission Agency to serve Laredo and the surrounding area. Peter, Sr. was experienced in the functions of a Commission Agent, having

already served as manager of the local Mobil Agency for 20 years. He, together with the help of his wife, Marina Arguindegui, and a few employees, quickly gained the reputation of a strong work ethic and honest dealing. Our history and our future is rooted in the principles established by our founder.

The success of Peter, Sr.'s efforts made it possible for the second Arguindegui generation to achieve higher education, economic growth, success and prosperity.

FULFILLING PETER, SR.'S COMMITMENT TO EDUCATION

Peter, Jr. graduated from Texas A&M University in 1953. He joined the Company in 1956, after completing his military service in the United States Air Force.

Charlie graduated from Texas A&M University in 1955 and then joined the United States Army. After completing his military service, and a short time with Anderson Clayton in Mexico, City, Charlie returned to Laredo and eventually joined his father and brother.

During the early 1960's, Charlie also was a local teacher at Lamar Junior High School, teaching 7th-grade sci-

ence. Many of Charlie's students are today pursuing successful careers as doctors, engineers, and educators. Charlie was committed, even as a young man, to local youth organizations, including serving as President of the Laredo Catholic Youth Organization in the early 1950's.

In 1970, after operating as a sole-proprietorship, becoming an independent Conoco franchise distributor, and gaining more of the South Texas marketing territory, the company began operating as a Texas Corporation. Soon after acquiring the franchise distributorship,

Peter, Sr. gifted the company assets to his sons, Peter, Jr. and Charlie.

THE 2ND GENERATION OF ARGUINDEGUI OIL COMPANY

During his tenure as President, Peter, Jr. brought a new energy and savvy business sense to the company. With his commitment to hard work, Peter, Jr. quickly elevated the company's success with a steady growth plan and vision for the future. Peter, Jr. demonstrated his commitment to the Laredo community by serving on the



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75th Anniversary Celebration



Nancy de Anda, Alfonso Arguindegui and Eliza-beth Sames at the Arguindegui Oil Company 75th Anniversary event.



Carlos Jr., and Carlos Arguindegui Sr., and Miguel Conchas at the Arguindegui Oil Company 75th Anniversary event.



Jaime Fuentes, Nancy de Anda, Alfonso Arguindegui and Robert H. Summers at the Arguindegui Oil Company 75th Anniversary event.



Ignacio Urrabazo, Illan, Alfonso and Alejandra Arguindegui, Carlos Arguindegui Sr., Dennis Nixon and Douglas Howland at the Arguindegui Oil Company 75th Anniversary event.



Jesus Garcia, David Reyna, Wes Scott, Alfonso Arguindegui, Juan Ruiz and Carlos Perez at the Arguindegui Oil Company 75th Anniversary event.

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Laredo City Council and as president of various local community organizations such as the Laredo Jaycees, Laredo Kiwanis Club and Border Olympics. Also, Peter, Jr. served on the board of directors of the Union National Bank and the Laredo National Bank. Under Charlie's leadership, the company's lubricants, chemicals, and TBA divisions excelled and thrived. As a result of Charlie's efforts, the Company became a premier distributor of Conoco Lubricants in the South Texas area. Charlie became a respected member of the ConocoPhillips Lubricants National Distributor Advisory Board, serving from 2001-2004.

Serving his community, Charlie was an active member of such organizations as the Noon Lions Club, St. Augustine Parent Teacher Association, and as a long-time member of the Laredo Jaycees.

In the early 1980's, Peter Jr. and Charlie innovated and diversified the company into convenience-store marketing and unattended fueling facilities. Peter Jr. and Charlie's commitment to a strong work ethic helped propel the company to the success that it is today. During their tenure, the company achieved many business accomplish-

ments, including being honored, in 1997, with the "Dupont Marketing Excellence Award."

THE 3RD ARGUINDEGUI GENERATION JOINED THE COMPANY

In 1986, Peter R. Arguindegui, III joined the company after graduating from Texas A&M University. In 1998, Peter, III diversified and launched a subsidiary company, Lobo Logistics, LLC, providing pipeline and transportation services to South Texas. In 2001, Peter III assumed sole ownership and control of Lobo Logistics, LLC, and independently and successfully operates this company.

In 1988, Alfonso L. Arguindegui received his degree in Business Administration from St. Edwards University, in Austin Texas. After graduation, Alfonso joined the company as head of the retail-convenience-store division. Alfonso immersed himself and quickly expanded the company's retail-convenience-store division and began diversifying the company's operations. With a keen sense for real-estate development, Alfonso has grown and expanded the company's real-estate holdings.

In 1988, after attending Texas A&M Universi-

ty, Charlie, Jr. also joined the company, as served as Operations Manager. Charlie, Jr., being mechanically minded, naturally gravitated toward the wholesale operations of the company. He too immersed himself and with his expertise is responsible for growing and expanding the company's wholesale operations, servicing customers throughout the state. The company now operates seven wholesale terminals throughout the state, including two waterborne terminals.

3RD ARGUINDEGUI GENERATION ASSUMES CONTROL OF OPERATIONS & BUSINESS DIRECTION

Today, Alfonso serves as President and CEO of the Company. Charlie, Jr. serves as Executive Vice President and Chief Operating Officer. Like their predecessors, Alfonso and Charlie, Jr. are committed to honoring the Arguindegui family legacy of dedication to hard work and commitment to the community. Under Alfonso's and Charlie, Jr.'s leadership, the company has flourished and grown exponentially. With Alfonso's and Charlie, Jr.'s forward thinking and dedication to hard work, the Company has evolved, innovated and diversified into

new and dynamic business markets, including real-estate development, construction, car washes, quick-service restaurants, trucking, mid-stream oil production, railroad services, and marine and offshore services. As a result, of Alfonso's and Charlie, Jr.'s efforts, the company's operations have expanded into the Rio Grande Valley, Corpus Christi, Beeville, San Antonio and West Texas. Today, the company currently employs more than 275 employees statewide.

Under Alfonso's and Charlie, Jr.'s control, the company also continues to be recognized for achievements and excellence in the business community. In 2002, Conoco honored Alfonso with the DuPont Management Business Scholarship, attending the Minority Business Executive Program at Amos Tuck School of Business Administration at Dartmouth College.

In 2005, the company was nominated and inducted into the inaugural class of the "Aggie 100" in the Mays School Center for New Ventures and Entrepreneurship at Texas A&M University. The "Aggie 100" identifies, recognizes, and celebrates the 100 fastest growing Aggie-owned or Aggie-led businesses in the world.

The "Aggie 100" not only celebrates their success, but it also provides a forum to pass lessons to the next generation of Aggie entrepreneurs.

The Laredo Chamber of Commerce and Laredo Morning Times honored the Arguindegui family as Business Persons of the Year in July 2009. The Arguindegui family was recognized and celebrated for their dedication, business accomplishments, and contributions the Laredo community.

As a testament to its business accomplishments and excellence, the company received a Lifetime Achievement Award, presented at the 2013 Phillips 66 Marketing Conference.

In keeping with the family's commitment to education, the company has established scholarship endowments at Texas A&M University, Texas A&M International University, Laredo Community College, and each of the Laredo public high schools, providing financial scholarships to worthy recipients. In early 2012, the Arguindegui family established a second endowment at Texas A&M International University.

The company established the "Arguindegui Oil Company Science, Technology, Engineering and Mathematics (STEM) Endowment Fund."

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75th Anniversary Celebration



Alfonso, Ana Sofia, Alejandra and Illan Arguindegui at the Arguindegui Oil Company 75th Anniversary event.



Nancy de Anda, Candy Hein, Maria Teresa and Carlos Arguindegui and Norma Moore at the Arguindegui Oil Company 75th Anniversary event.



Alfonso Arguindegui and Jonathan Ownens at the Arguindegui Oil Company 75th Anniversary.



Congratulations Arguindegui Family

on your 75th Anniversary

From the beginning with Papo, then
Chale and Pete and now Poncho and Tato.

May your legacy continue!

From your friends at

EL BUFALO



Congratulations Arguindegui Oil Companies

on your 75th Anniversary

From your friends at

Kazen, Meurer & Pérez, L.L.P.

KM&P

Attorneys at Law



**FALCON
BANK**



Congratulates

ARGUINDEGUI OIL COMPANIES

on its

75th Anniversary

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Arguindegui Oil Company: 75 years of Serving Laredo



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Congratulations
ARGUINDEGUI
OIL COMPANIES
on
75 YEARS of SERVICE

from your friends at
Laredo Morning Times


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Oil Companies
on your 75th Anniversary

from



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Arguindegui Oil Companies
on your 75th Anniversary

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OUR PRODUCTS

Arguindegui Oil has a fuel, lubricant or chemical solution for all your applications.

BRANDS

Conoco
Valero
Phillips 66
Kendall
Shell
Gulf
Clarion
Honda

AOC Brand PRODUCTS

Fuels
Lubricants
Chemicals
Filters

Fueling Equipment
Lubricating Equipment
Fuel and Lubricant
Tanks

Environmental Clean Up
Supplies
Specialty Products

INDUSTRIES

Transportation
Oil & Gas
Frac Operations
Refining &
Petrochemical
Marine
Off Road Construction
Railroad
Mining
Aviation

FUELS

Valero
Conoco
Phillips 66
Gulf
Unbranded Fuels
Ultra Low Sulfur
Dyed Diesel
87, 89, 93 Octane
Gasoline's
E-85
JP-4
Bio-Diesel
(20% & 100%)
Jet-Fuel and Av-Gas

LUBRICANTS

Phillip 66 Lubricants
Kendall Oils
Gulf Lubricants

Clarion Lubricants
Honda Engine Oils
Petro Canada
Mobil Lubricants
Mystik Greases
AOC Private Label
Natural Gas Engine Oils
Compressor Lubricants
Hydraulic Oil
Turbine Oil
Engine Motor Oil
Machining/Cutting Oil
Water-based Cleaners
Solvents
Food Grade Oil
Metalworking
Environmentally Safe
Oil
Gear Oil
Rust Preventatives
Biodegradable Lubricants
Greases
Seal Barrier Fluids
Heat Transfer Fluids
Transmission Fluids

CHEMICALS

Methanol
Ethanol
Tri-Ethylene Glycol

Antifreeze
Rust Preventatives
Diesel Exhaust Fluid
Diesel Cetane Booster
Octane Booster
Rig Wash
De-Greasers

XTREME DIESEL

Arguindegui Oil is proud to be a Certified Power Service Xtreme Diesel distributor. We are proud to provide our customers Technology Transformed Fuel. Continue to explore this site to get detailed information on Xtreme Diesel and why you should be using the highest quality of diesel fuel.

Arguindegui Oil Company is proud to let our customers know that we are a Certified Power Service Xtreme Diesel Distributor. The standards are high to attain this certification and it is yet another way to demonstrate

to our customers that we are providing the highest quality of fuel.

This is no ordinary diesel fuel, this is Technology Transformed Fuel.

Our Xtreme Diesel fuel is treated with additives from Power Service Products. Power Service is the manufacturer of the most technologically advanced diesel fuel additives available in the market. No one knows more about the effective treatment of diesel fuel for optimum performance than Power Service. Their sole focus is on diesel fuel and their additives are specifically formulated for treating diesel fuel. We are proud to have partnered with them to bring you the peace of mind that comes with knowing the fuel you are using is of the highest quality and will keep your equipment running strong.



Congratulations
To the Arguindegui Family

From your friends at

